

NEC Australia

Corporate Profile

Company Profile

NEC Corporation - Overview

A brief overview of NEC Corporation:

Established:	July 17, 1899
Consolidated Net Sales:	A\$49.59 billion (4,215.6 Billion Yen @ 85¥ = A\$1) - Fiscal year ended March 31, 2009
Employees:	143,327 as of March 31, 2009 - NEC Corporation and Consolidated Subsidiaries
Consolidated Subsidiaries:	319 (Japan 119, Overseas: 200) - as of September 30, 2009

The primary operations of NEC Group worldwide are:

IT Services Business

NEC supplies government agencies and private-sector companies with a range of IT services covering systems construction, maintenance and support, and outsourcing. Using its extensive experience in building highly reliable systems backed by state-of-the-art IT and network technologies, NEC aims to help realise an information society friendly to humans and the earth.

IT Products Business

NEC supplies customers with products essential to the construction of IT systems, including all manner of servers, supercomputers, storage equipment and software. NEC is committed to boosting the performance and energy efficiency of its products to help realise safe, secure, convenient and eco-friendly IT infrastructure.

Network Systems Business

NEC supplies equipment required in network construction to communications service providers and corporate customers, along with network control platform systems and operating services. NEC's wealth of experience in large-scale network construction and strong technical capabilities contribute to the development of highly reliable communications networks.

Social Infrastructure Business

NEC supplies industrial systems that support social infrastructure, including broadcasting systems, artificial satellites and integrated CCTV surveillance systems for airports and local governments, as well as other security-related systems that enhance public safety.

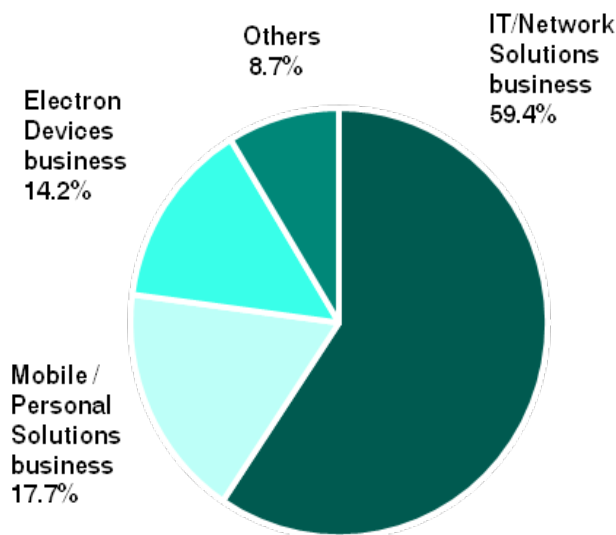
Personal Solutions Business

NEC provides mobile handsets, personal computers and other terminals that channel individuals to the ubiquitous networking society, as well as “BiGLOBE” internet services. NEC is also developing new services that combine all of those elements. Harnessing cutting-edge technology, NEC seeks to develop products and services that are simple and convenient for everyone.

Electron Devices Business

NEC provides the semiconductors, electronic components and other products that play a vital role in realising higher performance devices, mainly for manufactures involved in digital consumer and automobiles.

NEC revenue breakdown from these different businesses



NEC Australia – Overview

Established in 1969, NEC Australia is a leading supplier and integrator of ICT (information and communications technology) solutions to carriers, government and businesses. We research, develop and deploy advanced IT/Network communication solutions and services tailored to customer’s needs, along with supporting their businesses with tailored outsourced services.

A significant portion of NEC Australia’s business is derived from Hosted Application and Network Services and our Systems Integration capabilities. In addition we have a broad range of IP Communications Servers, PBX, Broadband Access Systems, Digital Signage and Data Technology products along with Data Centre and Cloud Technology Services.

NEC is a well established, certified and experienced organisation with a national network of more than 800 staff and over 200 partner organisations. Our experience working with multi-vendor technologies and environments, along with our capabilities and scale, enables NEC to deliver successful solutions using best-of-breed technologies to meet customer’s specific needs.

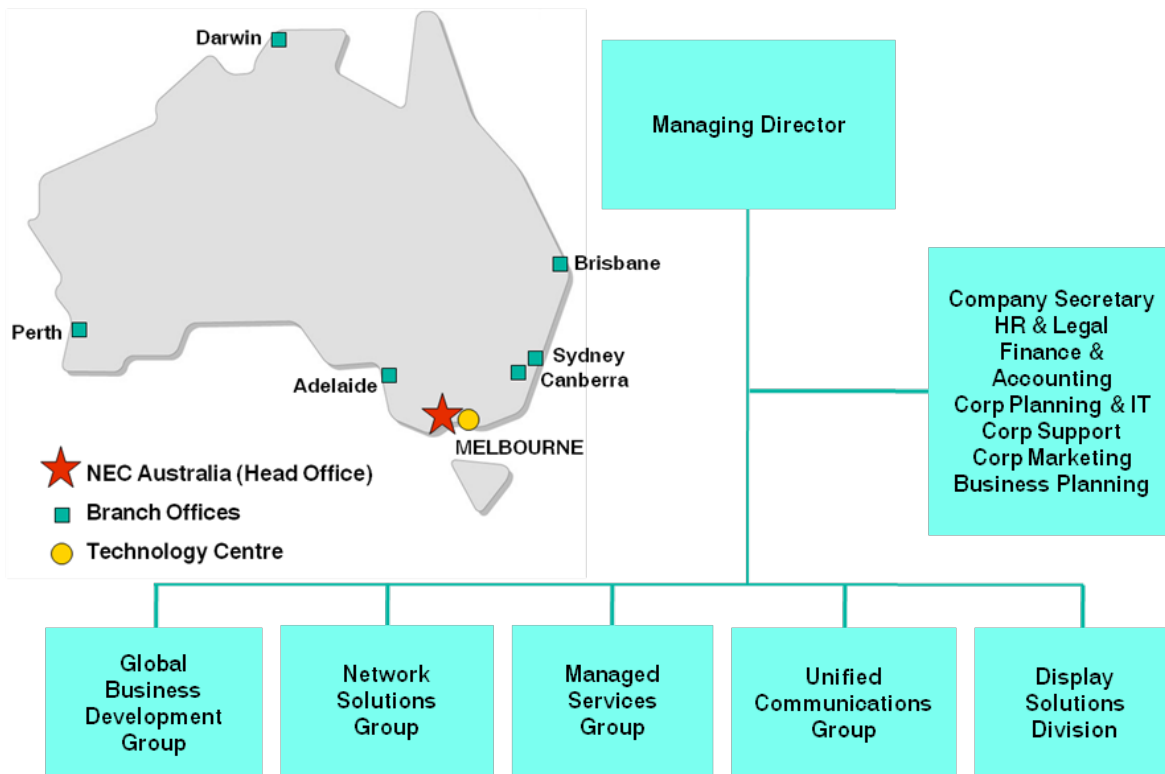
As a global research and development centre committed to innovation, NEC Australia exports locally developed and designed intellectual property and products to the rest of the world. Solutions designed and developed by NEC Australia are not only world class - in many cases they have been world first.

NEC Australia is backed by the leadership and expertise of NEC Corporation, a global giant in telecommunications, computers and electronic devices that has offices in 44 countries and consolidated net sales in excess of \$A49 billion*.

*Fiscal Year ended March 31 2009

In brief:

- Established in 1969
- Wholly owned by NEC Corporation
- Sales approx A\$300 million
- Employees: 800+ (March 2010)
- Partner organisations: 200+ Australia-wide
- Large design and development facility based in Melbourne
- Quality Standards
 - AS/NZS ISO9001:2000 (Quality Management System)
 - AS/NZS ISO14001:2004 (Environmental Management System)
 - AS/NZS 4801:2001 (Occupational Health & Safety Management System).



NEC Australia's major business units:

- **Unified Communications Group:** sales and support of Unified Communications solutions developed around NEC's SV8000 IP communications server portfolio
- **Managed Services Group:** systems integration and delivery of managed voice, data, IT, Unified Communication and Data Centre services
- **Network Solutions Group:** extensive network, system integration and programme management capability focussed on connecting software, systems and people together
- **Display Solutions Division:** sales and support of digital commercial displays, signage and projectors
- **Design & Development Group:** A global development unit with key focus areas mobile technology, software and applications for the Australian and export markets.

For more information, visit www.nec.com.au, email contactus@nec.com.au or call 131 632

Oceania (Australia)
NEC Australia Pty Ltd
www.nec.com.au

Corporate Headquarters (Japan)
NEC Corporation
www.nec.com

North America (USA)
NEC Corporation of America
www.necam.com

Asia
NEC Corporation
www.nec.com

Europe (EMEA)
NEC Unified Solutions
www.nec-unified.com

About NEC Australia Pty Ltd. NEC Australia is a leading supplier and integrator of ICT solutions to carriers, government and businesses. With over 800 staff and 200 partners, we research, develop and deploy advanced IT/Network communication solutions and services using best-of-breed technologies in multi-vendor environments. Our business encompasses Hosted Application and Network Services, Systems Integration, IP Communications Servers, PBX, Broadband Access Systems, Data Centre and Cloud Technology Services along with Digital Signage and Data Technology products.

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