

# Meeting Room as a Service

Consistent meetings. Seamless integration. Lower IT overheads.

## The Challenge: Meeting Rooms That Don't Meet Expectations

- Inconsistent or ageing AV technology.
- Fragmented experiences across Microsoft Teams, Cisco UC, and other platforms.
- Heavy IT workloads for setup, troubleshooting, and updates.
- Long procurement cycles and high upfront CapEx.

**The result? Delayed meetings, frustrated users, and wasted investment.**

Nearly

**60%** of Australian employees

work from home part of the week.

**62%** of Australian businesses

are redesigning offices with smart meeting room technologies.

## The Solution: NEC MRaaS



NEC's Meeting Room as a Service (MRaaS) transforms meeting spaces into secure, high-performance collaboration hubs without the capital expense. Delivered as a managed subscription, it simplifies operations, ensures consistent quality, and provides native integration with Microsoft Teams and Cisco's collaboration suite of software - with interoperability options for other leading collaboration platforms.

## Proven Capabilities

- 1 Pre-configured, Cisco-certified rooms** – Proven, high-quality AV setups.
- 2 Native Teams & Cisco UC integration** – Interoperable across collaboration platforms.
- 3 Cloud-managed operations** – Monitoring, updates, and troubleshooting handled by NEC.
- 4 Flexible subscription model** – OpEx with no upfront spend.
- 5 SLA-backed service** – ISO 27001-certified delivery with assured performance.
- 6 Secure communications** – End-to-end encryption and compliance controls.

# Business Benefits

## Improved productivity

Minimise meeting delays and maximise collaboration with high-quality, always-ready meeting spaces.



## Reduced IT burden

NEC manages day-to-day operations, monitoring, updates, and support, freeing IT for strategic initiatives.



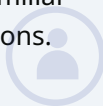
## Cost predictability

Flexible OpEx model eliminates large capital outlays and provides stable, forecastable monthly costs.



## Enhanced user experience

Intuitive integration with Microsoft Teams and Cisco UC ensures a consistent, familiar experience across locations.



## Secure & compliant

Delivered under NEC's ISO27001 framework, with end-to-end encryption and governance built in.



## Scalable & future-ready

Expand, reconfigure, or adapt meeting room capabilities quickly as needs evolve.



## Why NEC?

With operations in over 50 countries and 120 years of technology leadership, NEC combines global strength with deep local expertise, including a 20+ year Cisco partnership and Australian delivery teams.

Our ISO 27001-certified services are secure, compliant, and include proactive lifecycle management.

NEC brings the heritage of a systems integrator and a consultative, vendor-neutral approach - delivering tailored collaboration solutions alongside trusted AV partners for a complete, end-to-end experience.

# Talk to us about modernising your meeting spaces

or visit [nec.com.au/MRaaS](https://nec.com.au/MRaaS)

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