

"56% of enterprises have faced software audits in the past year, with non-compliance fines averaging AUD \$770,000 per audit." - Gartner

# **Overview**

NEC's Software Licensing Assessment is the crucial step in unlocking the full potential of your Cisco licensing environment.

Ensure your fully compliant and optimised with our expert evaluation service.

### **Business Value**

- Plan your future licensing requirements with precision, avoiding any costly license duplications.
- Minimise compliance issues by ensuring optimal license coverage.
- Increased return on investment Full value realisation of Smart Account Licenses.
- Ensuring long-term operational efficiency and reliability with license usage and expiry, allowing scalability for future growth.

## **Scope and Deliverables**

#### 1. Initial Engagement

- Collaborate with your team to gather key organisational details.
- Assess current smart account structure to determine best practices.
- The following information is required prior to commencing the assessment for best results:
  - Cisco Hardware / Software Inventory list of current registered devices.
  - Access to Cisco SmartlB (Cisco Sales History), and authorised LOA/digital customer consent.
- Define any out-of-scope areas (e.g., specified virtual account or Cisco technology)

#### 2. Assessment

Perform the Software License Management Assessment which includes the following:

 Evaluation of your Smart Account to ensure it meets recommended best practice.

- License Inventory Review:
  - Review and document current license types in use, available, billed and aligned with Cisco inventory product.
  - Identification of over-licensing and associated cost reduction.
- License Usage and Compliance Analysis:
  - Review compliance status to identify any gaps or risks.
  - Provide clear view of compliance gaps.

#### 3. Comprehensive Reporting

Develop a detailed report containing findings which will include the following:

- Evaluation of your Smart Account to ensure proper configuration and alignment with best practices.
- License Inventory Review A complete review and documentation of all licenses in your environment.
- License Usage and Compliance Analysis providing insights into current license utilisation and licensing compliance status to identify any gaps or risks.
- Recommendations based on assessment outcome to address issues and achieve goals.

#### 4. Customer Handover

 Provide and present final Software License Management Assessment Report to key stakeholders.

### **Additional Services**

- Software License Management Configuration Services
- Software License Management as a Service

Pricing and other conditions are custom to each engagement.