

# Collaboration Room as a Service

Consistent meetings, Seamless integration. Lower IT overheads.

## The Challenge: Meeting Rooms That Don't Meet Expectations

- Inconsistent or ageing AV technology.
- Fragmented experiences across Microsoft Teams, Cisco UC, and other platforms.
- Heavy IT workloads for setup, troubleshooting, and updates.
- Long procurement cycles and high upfront CapEx.

**The result? Delayed meetings, frustrated users, and wasted investment.**

Nearly

**60%** of Australian employees

work from home part of the week.

**62%** of Australian businesses

are redesigning offices with smart meeting room technologies.

## The Solution: NEC CRaaS



NEC's Collaboration Room as a Service (CRaaS) transforms meeting spaces into secure, high-performance collaboration hubs without the capital expense. Delivered as a managed subscription, it simplifies operations, ensures consistent quality, and provides native integration with Microsoft Teams and Cisco's collaboration suite of software - with interoperability options for other leading collaboration platforms.

## Proven Capabilities

- 1 Pre-configured, Cisco-certified rooms** – Proven, high-quality AV setups.
- 2 Native Teams & Cisco UC integration** – Interoperable across collaboration platforms.
- 3 Cloud-managed operations** – Monitoring, updates, and troubleshooting handled by NEC.
- 4 Flexible subscription model** – OpEx with no upfront spend.
- 5 SLA-backed service** – ISO 27001-certified delivery with assured performance.
- 6 Secure communications** – End-to-end encryption and compliance controls.

# Business Benefits

## Improved productivity

Minimise meeting delays and maximise collaboration with high-quality, always-ready meeting spaces.



## Reduced IT burden

NEC manages day-to-day operations, monitoring, updates, and support, freeing IT for strategic initiatives.



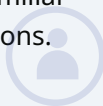
## Cost predictability

Flexible OpEx model eliminates large capital outlays and provides stable, forecastable monthly costs.



## Enhanced user experience

Intuitive integration with Microsoft Teams and Cisco UC ensures a consistent, familiar experience across locations.



## Secure & compliant

Delivered under NEC's ISO27001 framework, with end-to-end encryption and governance built in.



## Scalable & future-ready

Expand, reconfigure, or adapt meeting room capabilities quickly as needs evolve.



## Why NEC?

With operations in over 50 countries and 120 years of technology leadership, NEC combines global strength with deep local expertise, including a 20+ year Cisco partnership and Australian delivery teams.

Our services are ISO27001-certified, secure, and compliant, with proactive lifecycle management built into every subscription.

NEC brings the heritage of a systems integrator and a consultative, vendor-neutral approach, ensuring collaboration solutions are tailored to each organisation's unique requirements — not a one-size-fits-all model.

# Talk to us about modernising your collaboration spaces

or visit [nec.com.au/CRaas](https://nec.com.au/CRaas)

[nec.com.au](https://nec.com.au) 

 [contactus@nec.com.au](mailto:contactus@nec.com.au)

 **131 632**

Japan (Corporate HQ)  
NEC Corporation  
[www.nec.com](https://www.nec.com)

Australia  
NEC Australia Pty Ltd  
[www.nec.com.au](https://www.nec.com.au)

North America (USA)  
NEC Corporation of America  
[www.necam.com](https://www.necam.com)

Asia Pacific (AP)  
NEC Asia Pacific  
[www.sg.nec.com](https://www.sg.nec.com)

Europe (EMEA)  
NEC Enterprise Solutions  
[www.nec-enterprise.com](https://www.nec-enterprise.com)

NEC Australia Pty. Ltd. reserves the right to change product specifications, functions, or features, at any time, without notice. Please refer to your local NEC representatives for further details. Although all efforts have been made to ensure that the contents are correct, NEC shall not be liable for any direct, indirect, consequential or incidental damages resulting from the use of the equipment, manual or any related materials. The information contained herein is the property of NEC Australia Pty. Ltd. and shall not be reproduced without prior written approval from NEC Australia Pty. Ltd.

©2025 NEC Australia Pty. Ltd. All rights reserved. NEC and NEC logo are trademarks or registered trademarks of NEC Corporation that may be registered in Japan and other jurisdictions. All other trademarks are the property of their respective owners. All rights reserved. Printed in Australia. Note: This disclaimer also applies to all related documents previously published.

**NEC**